

# Invest in Africa's infrastructure growth story



10-14 November 2014 Durban International Convention Centre





## **EVENT MARKETING OPPORTUNITIES**

## **Opt-in Breakfast featuring Sponsor Content / Workshop**

Leverage the buzz and excitement of the African Economic Expansion Summit by collaborating with AEEN to deliver a customised content session or workshop, in the form of a breakfast or lunch, for select AEES attendees who have opted-in to attend your event.

- AEEN will promote your event to high level executives via the African Economic Expansion Summit brochure/s and in one edition of the African Economic Expansion Summit newsletter sent to registered attendees
- This opt-in event will be promoted on www.aeen.com/summit
- Delegates will be encouraged to register for your event during the African Economic Expansion Summit registration process

## **Invitation-Only Private Event**

Collaborate with AEEN to identify and invite a targeted group of Forum participants to a private meal/reception with an African Economic Expansion Summit keynote speaker.

## **Client Engagement**

Enhance your best business relationships and take your most important business dialogues to a new level by sharing the thought provoking, inspirational experience of the African Economic Expansion Summit with your key clients and partners.

- 10-20 tickets for your team and clients to attend the African Economic Expansion Summit
- Reserved seating section affording your group an opportunity to sit side-by-side during the African Economic Expansion Summit
- Host a private event with a keynote speaker for your group. Typically held as a meal function or reception during the African Economic Expansion Summit; this is a very cost-effective way to treat your clients to an intimate experience with an iconic thought leader

## **DIRECT MARKETING & BRANDING OPPORTUNITIES**

(Available in addition to overall sponsorship)

## **Direct Marketing**

#### **Content Inserts**

• \$5,000 Place a branded item, thought leadership or marketing materials on attendee USB flash drives

#### **Display Area (3x4 Shell scheme)**

\$25,000 + based on location

- Create a home-base within the venue to engage the audience and create relationships
- Branding

#### **Event App**

\$10,000 - \$25,000

 Logo plus company icon (unique to app sponsor) on the event app which all delegates will access prior to and during the summit

#### **Lanyards**

\$15,000 + production

• Enhance your brand presence by having all delegates wear your logo for the entire African Economic Expansion Summit

#### **Print Advertisement in the Speaker Presentation Workbook**

\$5,000 inside/back cover \$4,000 within

• Include your brand message and call-to-action within this content rich reference used by delegates within and beyond the event. This collateral will include speaker presentations, interesting facts, recommended reading and note-taking sections

#### **Breakfast for all attendees**

\$15,000

Be the first to welcome all the AEES attendees with branded coffee cups and napkins

#### **Coffee Breaks**

\$15,000 + production

• Establish dominant brand presence by sponsoring one of the four coffee breaks with branded cups, napkins and potentially, a giveaway per delegate

#### **Networking/Cocktail reception**

\$30,000 + F&B

Host an evening networking cocktail reception for a targeted audience

#### **Interactive Social Media Kiosk**

\$12,500

 Engage directly with delegates for video clips that can be uploaded to your Social Media platforms and/or company website

#### **Social Media Leadership**

\$35,000

- Co-branding on all invitations and pre-event promotions
- Co-branding on all Bloggers Hub event signage and materials
- Opportunity to distribute materials to all bloggers
- Watermark branding on all event photos provided to Bloggers
- Opportunity to host a cocktail or luncheon for the bloggers
- Create a custom post-event summary of "Best of AEES Blogs"
- Custom activations may be explored in collaboration with WOBI
- Web link for reference: www.aeen.com/summit/bloggershub
- Twitter stream sponsorship

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### **PROVISIONAL SPONSOR BOOKING FORM**

10 -14 November 2014

## **Durban International Convention Centre**

FAX BACK TO: 086 or EN	/IAIL to summitsponsorsh	ip@aees.co.za	
Official Company Name:			
Company Contact Name:			
Title:			
Street Address:			
City:	Province:	Code:	
Tel:	Mobile:		
Fax:	E-mail:		
PRIMARY SPONSORSH Diamond Partner  Sapphire Partner  SECONDARY SPONSOR  Content Inserts Display Area Event App Lanyards Print Advertisement in the Secondary Sponsor  Breakfast for all attendees Coffee Breaks	RSHIP	orkbook	
Networking/Cocktail recept Interactive Social Media Kic Social Media Leadership			
HOSPITALITY SPONSO	RSHIP		
Gala Dinner			
Golf Sponsorship			
TECHNOLOGY SPONSORS	HIP		

#### PROVISIONAL SPONSOR BOOKING FORM

#### **TERMS AND CONDITIONS**

- 1. Selection of sponsorship for events or items is on a first come, first serve basis.
- 2. This provisional booking form does not constitute a legal and/or contractual engagement.
- 3. The sponsoring organisation is expected to submit the signed, official sponsorship agreement, which constitutes the formal contractual and legally binding commitment to participate in the conference as a sponsor.
- 4. Sponsorship is ONLY secured upon receipt of an executed contract and payment of thirty percent (30%) of the total Sponsorship Fee as a non-refundable deposit.
- 5. Payment in full is required 30 days after the contract is signed or, at the latest, two weeks prior to the event.
- 6. All sponsorship contracts are final and cannot be retracted.
- 7. The AEES reserves the right to decline sponsorship.
- 8. The AEES reserves the right to amend the rules and regulations governing sponsorship at its discretion.

On behalf of		I hereby	
accept and agree	to the terms of the <b>PROV</b>	<b>ISIONAL SPONSORSHIP BOOKING</b> for	
AFRICAN ECON	OMIC EXPANSION SUM	MIT 2014 which takes place at Durban	
International Convention Centre from 10 -14 November 2014			
NAME	TITLE	DATE	

10 -14 November 2014

**Durban International Convention Centre** 





10-14 November 2014 Durban International Convention Centre

For more information please visit www.aees.co.za Phone: +27(0)76 542 2207 Fax: +27(0)86 618 4724 info@aees.co.za



